

# MOTIVATIONAL SPEAKERS

— AUSTRALIA —

INSPIRATIONAL ADVICE AND THE INDISPENSIBLE GUIDE  
TO AUSTRALIA'S BUSINESS AND MOTIVATIONAL SPEAKERS

ARE YOU A MOTIVATIONAL OR KEYNOTE SPEAKER, INTERESTED  
IN LEARNING FROM AND BEING INSPIRED BY THE  
BEST IN THE INDUSTRY?

DO YOU RUN EVENTS AND WANT TO SAVE TIME AND ENERGY  
AND FIND GREAT KEYNOTE OR MOTIVATIONAL SPEAKERS FOR  
YOUR MEETINGS, FUNCTIONS AND TEAM TRAININGS?

As a full-service Speakers Agency Experts Success Network has put  
together this collection of talented speakers and trainers from Australia and  
around the world, for you to use as a handy reference and booking guide.

MOTIVATIONAL SPEAKERS AUSTRALIA  
REPRESENTS MANY OF THE WORLD'S TOP:

- Keynote speakers
- Health speakers and experts
- Business speakers and trainers
- Leadership, Communications,  
Relationships speakers and trainers
- Innovation and Success speakers
- Celebrities and Award Winners
- Motivational speakers
- Wealth and economics speakers
- World-class athletes
- Cultural Icons
- International World Champions
- Preeminent thought-leaders
- Best Selling Authors

Many of them are featured in this book, enjoy their  
advice and stories and be inspired!



MOTIVATIONAL SPEAKERS AUSTRALIA

INSPIRATIONAL ADVICE FROM AUSTRALIA'S  
GREATEST MOTIVATIONAL SPEAKERS

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— AUSTRALIA —

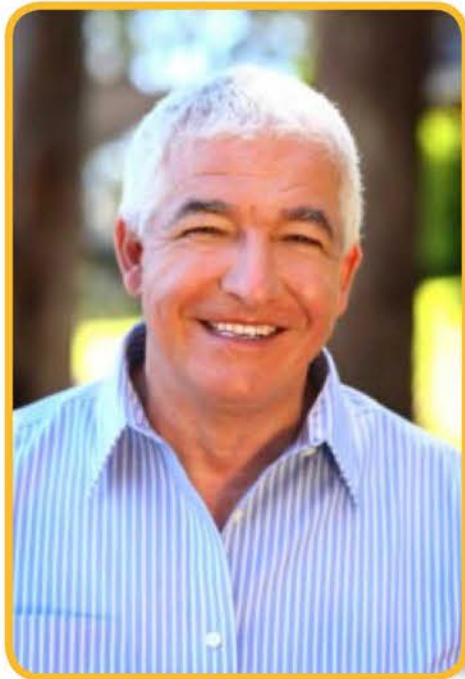


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To view the full and current speaker profiles visit  
[www.MotivationalSpeakersAustralia.com](http://www.MotivationalSpeakersAustralia.com)

**THE INDISPENSIBLE GUIDE**  
TO AUSTRALIA'S BUSINESS AND  
MOTIVATIONAL SPEAKERS





## Allan Pease

“Being perceptive means being able to spot the contradictions between someone’s words and their body language. Being charismatic means being able to tailor your approach to what you learn from these contradictions.”

As the internationally renowned ‘Mr Body Language’, Allan is an expert in body language and its necessity in promoting successful relationships and corporate achievement. A born achiever, Allan’s own record in the fields of selling, motivating, and training is equaled by few others. Upon starting his career at age 10 selling rubber sponges door-to-door, the young Allan perceptively discovered that verbal responses do not always correspond to potential customers’ true feelings, and that determining these real desires and responding to them would lead to sales.

Armed with this awareness, Allan rapidly became a highly successful salesman. Allan was the No. 1 national salesman for a company selling bed linen, pots and pans by the age of 17. At 21, **he was the youngest person ever to sell over one million dollars of life insurance in his first sales year.**

Allan – with co-author Barbara Pease - is one of the world's most successful non-fiction authors, writing 18 best-selling books, including *The Definitive Book of Body Language*, *Why Men Don't Listen and Women Can't Read Maps*, *Talk Language: How to Use Conversation for Profit and Pleasure*, and *Easy Peasey: People Skills For Life*. His books have been translated into 54 languages and have sold over 27,000,000 legal copies. Over 100 million viewers watched his television series and Number one Box Office Movie.

Allan is a Professor at Moscow state Technical University and ULIM International University, a Fellow of the Royal Society of the Arts (UK), a Fellow of the Institute of Management, Fellow of the Lifewriters Association, a Paul Harris Fellow (UK), JCI Senator and has been inducted into the National Speakers Association Hall Of Fame.

Allan excels not only in his perceptive studies of human relations, but also in his ability to impart simple, field-tested skills and techniques that get results. And he delivers his message in a humorous way, which motivates people to want to use these ideas immediately.

For almost 4 decades, Allan has been recognised as one of the world's most influential body language speakers. Allan's expertise in Body Language and Communication continues to change the way companies

do business, how people communicate, and offers a unique, refreshing insight into understanding human behaviour. Allan has addressed over 4000 audiences in 65 countries, and his programs are utilised by businesses and governments to teach powerful relationship skills.

His messages are relevant in any area of life where you need to win people over, convince them to co-operate, follow your leadership or simply say 'yes' to what you want. In a highly entertaining, fast moving presentation, Allan takes you through powerful communication techniques and teaches you how to decode other people's behaviour - and what to do about it. He also reveals how to decode a wide range of subtle clues that appear in meetings, phone calls, negotiations and face-to-face encounters.

### Speaker:

- Known worldwide for his ability to engage, inspire, entertain, and motivate an audience Allan is popular with audiences in every culture.
- He has researched and field-tested his methods through three decades of speaking and training to thousands in audiences throughout his outstanding career.
- Allan has authored 18 best-selling titles selling over 27 million copies worldwide including *The Definitive Book Of Body Language* and *Why Men Don't Listen and Women Can't Read Maps*.
- He came from a tiny seaside Australian town to become a hugely successful salesman, entrepreneur, an internationally respected #1 best-selling author and one of the top speakers around the world.
- Allan's fast moving, highly entertaining presentation is *guaranteed* to impress, inspire and educate your audience, leaving attendees feeling motivated and seeing the world through more perceptive eyes.

### Allan's Topics:

- In his series of presentations Allan will motivate you and your team by delivering practical skills and techniques that can be employed immediately in order to help you achieve your event objectives and ensure success.
- He reveals how you can develop your verbal and non-verbal communication skills to give you the edge in your business and personal life.
- The skills and techniques Allan delivers can be applied in all areas of business including sales, customer service, human resources, training and marketing to name but a few.

“Having such a diverse group of people from the Asia Pacific region can be a little daunting for any speaker, but not for Allan. His presentation was fun, exciting, inspirational, controversial and a topic of conversation between participants for the next few days.”

**HEWLETT-PACKARD  
ASIA PACIFIC**



## ALLAN'S 4 CORE PRESENTATIONS

### 1 Communicating For Results

- Based on the No.1 Best-Selling book - over 12 million copies sold in 50 languages
- A born achiever from a working class background, Allan discovered at an early age that he not only had a natural talent for communicating but also had the ability to recognise the openings and seize the opportunities in any situation.
- Allan talks about the different communication styles of men and women and reveals how to communicate more effectively.
- He shows how you can avoid arguments, disagreements and conflicts, how to gain others co-operation and how to improve your own credibility.
- Finally, he expands on cross-cultural differences which can lead your gestures or body positioning to make or break your success in topics such as 'The Three Most Common Cross-Cultural Gestures', 'To Touch or Not to Touch?' and 'How to Offend Other Cultures'.
- Ultimately, you will be equipped with the skills to communicate more effectively and gain the support of others while simultaneously showing respect for individual differences in the workplace.

### 2 It's Not What You Say... Body Language

- Based on the No.1 Best-Selling book - over 6 million copies sold in 40 languages.
- Allan will show you how to spot if someone is lying, misleading you or hedging their bets with topics such as 'Eight of the Most Common Lying Gestures', and discusses why men can never lie to women.
- He will also show you exactly how to get ahead in sales and negotiation through skills such as reading across the table, sitting in a certain spot and re-arranging the office.
- You will learn how you can develop instant co-operation with just a few changes to your body language by mastering the skill of mirroring, which instantly builds rapport.

### 3 How To Be A People Magnet — It's Easy Peasey!

- Based on his latest Best-Selling book, *Easy Peasey: People Skills For Life*.
- The desire to be recognised, to feel important and appreciated is all-powerful. The more important you make someone feel, the more positively they will respond to you.
- Allan will fill you in on the 'Nine Golden Keys to Making Great First Impressions' and how to master 'The First 20 Seconds of an Interview'

- Importantly, he will also show you how to harness these lasting first impressions and become a great conversationalist with the ability to make others feel important and significant.
- By the end of this presentation, Allan will have imparted the necessary knowledge you need to become a 'human magnet' that charms others seemingly effortlessly.

### 4 Questions Are the Answers

- Based on the Best-Selling book - over 1.2 million copies sold in 30 languages.
- Top-level networkers are not 'natural' or 'born'. Top-level networking is a science - a learnable skill, and Questions Are The Answers, gives you the techniques and shows you how to use them, how to measure and improve your progress and what to observe when dealing with people.
- Allan will show you how to get interest and keep attention including 'How to Hold Eye Contact with an Audience', how to motivate others to WANT to join your cause, why the law of averages works and how to use questions effectively.

#### Endorsements

"He is a great communicator and a wonderful entertainer. Many of our delegates have told me they didn't want him to finish."

**Wella (UK) Ltd**

"Our values include 'Quality in everything we do' and 'Professionalism and ethics in all our actions'. We look for the same values in our business partners and you certainly exceeded our expectations."

**National Australia Bank Ltd**



#### For Booking and Contact information:

[www.MotivationalSpeakersAustralia.com/Allan-Pease](http://www.MotivationalSpeakersAustralia.com/Allan-Pease)





## Toni Fitzgerald

“ I am master in the art of living. I draw no sharp distinction between my work and my play, my mind and my body, my education and my recreation. I hardly know which is which. I simply pursue my vision in whatever I am doing, and I leave others to determine whether I am working or playing. To me... I am always doing both”

Toni Fitzgerald is a best selling author, motivational speaker, marketing expert and PR specialist and founder of charity Rights of Girls. Since making her career debut as Humphrey B Bear’s sidekick, Toni has worked with Australia’s most prestigious media networks, and advertising agencies and has become a leading specialist in customer experience and digital marketing.

### Best Selling Author

Toni co-authored the book *Dare to Succeed* with Jack Canfield of *Chicken Soup for the Soul* Fame. Within two weeks of its launch, this book shot to eight best-seller lists in the United States including #1 on five lists on Amazon. In Hollywood, Toni was presented with a Quilly Award by the American National Academy of Best-Selling Authors.

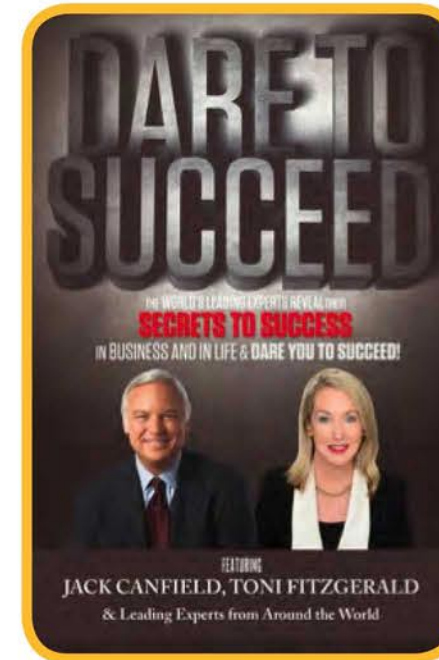
### Experienced Public Speaker

Her professional expertise and colourful life experiences have made Toni a sought after public speaker. Toni is now called upon to share her expertise at numerous national conferences and seminars. More than just a business lecturer, Toni talks about the importance of connecting with customers and employees. She explains the importance of re-connecting with one another and overcoming communication divides to create winning companies

### Pioneer in Internet Marketing

Toni was one of the first in her field to appreciate the power of the Internet as a business growth tool. Working extensively in promotion, advertising and marketing strategy for B2B, retail and lifestyle companies, Toni quickly recognized the marketing potential of the Internet.

She applied her insight to the restoration of what is now Australia’s most successful shopping centre –the Queen Victoria Building. Although there was pressure to tear down this nearly 100-year-old building and create a car park, Toni had the vision and expertise to restore the majestic building without lifting a single brick. But rather, by adapting one-to-one marketing tools, Toni successfully engaged the media, retail tenants and the public to create what is now an iconic cultural and retail marketplace.



### Books Authored

- International #1 Best-Selling Co-Author *Dare to Succeed* with the legendary Jack Canfield
- Author of the runaway success *Shoptactics*

### Speaking Topics

#### Inspiring Corporate Keynotes

- Vision, Value, Voice, Victory
- Your Purpose, Your Values, Your Story
- The Connection Culture
- Motivating Teams without Busting the Bank
- Getting to the Heart of Business
- Connecting with Your Employees to Develop Leadership and Profit

#### Business Growth

- Building Your Celebrity Expert Brand
- Personality Marketing
- The New Tools for Selling In Our Cluttered On and Off Line World

#### Workshops

- Story-telling and Your Personal Brand
- Why Is It You Do What You Do
- What’s Your Story?



## TONI'S CORE PRESENTATIONS

Toni Fitzgerald is an engaging and passionate motivational keynote speaker having worked in radio and with the four major television networks as well as gaining a real-world, bricks and mortar business background. She was the marketing brains behind the most successful retail launch in Australia's history, The Queen Victoria Building in Sydney.

Toni has been recognised by the American National Academy of Best Selling Authors and presented with the prestigious Gold Quilly Award. Toni has spoken internationally and now shares her lessons on the value of connecting with both customers and perhaps more importantly with employees and how savvy businesses are using this engagement to motivate their employees and foster initiative.

Toni Fitzgerald speaks from the heart about lessons learned from the challenges in her career – from sidekick to Humphrey B. Bear, to national current affairs TV journalist, high profile corporate marketing manager to the very ups and terrible downs as a business owner. In addition, the stories of her challenges during her time spent in Africa are funny, sad and inspiring all at once.

Not just an inspiring and motivational speaker, Toni Fitzgerald is a recognised thought leader and troublemaker who has refined the area of personal branding for business growth. She promotes the persuasive value and power of story in business and entrepreneurship, and knows the steps necessary to achieve success in marketing through storytelling and media.

Believing that the fast and changing pace of life today has left most of us not knowing who we are and what we want... Toni says that until we can connect with our own self, we can not be happy in the job that we are doing, or the company for which we are working. "Your experiences and disappointments create your values...NOT the other way round".

Toni is also a passionate believer that when it comes to our working lives we should be doing what we love, and she helps CEOs, entrepreneurs and professionals become the recognized Celebrity Experts in their field so they can grow their businesses faster, and love doing it! And that is why, Toni says, the number one question on people's minds these days is 'What drives you to do what you do?'

As Toni says: "It's no longer 'business as usual'".

## Why Toni Fitzgerald?

### You Need an Experienced and Compelling Professional Speaker

Coming from a background as both a television and radio presenter, and an internationally respected best-selling author Toni is an enthralling international speaker. She is known for the easy way she engages and inspires an audience while entertaining and motivating them.

### Toni is a Passionate and Energetic Speaker

Toni connects on both an intellectual and emotional level. Audiences laugh with Toni, and often cry with her. She is energetic and her fast paced business presentations showcase solid content and knowledge that is presented in a completely understandable, make-sense, and step by step way. Business owners and business groups will come away knowing exactly how to grow their business...next week.

Toni is able to connect and build rapport with even the toughest audience, her sense of humour and her feminine way of looking at events make people relax, while at the same time, she is leading them on an adventure of discovery, as she gives them techniques to improve both their business relationships and their bottom line profits.

### Toni Delivers Again, and Again.

Toni boasts a solid and varied client list with both her Australian and international speaking engagements, and her results focused marketing agency business. You can be sure that Toni delivers value, time and time again.

Toni knows that this is YOUR event and as such, makes you the hero in the eyes of your audience. She is interesting, warm and personable. Your audience will rave about you, and thank you for putting Toni in front of them.

## Endorsements

"I learnt from Toni that the web is interactive and social and should be leveraged in a practical way. Thank you Toni for high quality, top form, great value and depth, personality and shine."

**David Anttony, Bouncing Olive**

"The keynote presentation Toni Fitzgerald gave touched me and our team tremendously. Everyone was enthralled, you could truly hear only a pin drop. We were captivated by Toni's insights and concepts as well as by her honesty, compassion, humour and humility."

**Patrick Chew, Bank of Queensland**





"I always look for very specific things from speakers and their presentations. Do they know (as in REALLY know) their stuff? Do they know how to present it so that they truly engage an audience? Do they do it in such a way that the audience feels, 'WOW, I learned some great things there that I can apply right now?' and finally – Do they do it in such a way that the audience has no concept of time passing? Toni scores 10 on each and every one of those points. And to top it off, she's professional in every sense of that word".

**Paul Dunn- Author, World Renowned International Speaker, Founder and CEO, Results Corporation, ResultsNet International**

"As we have employed you to speak nationally before, we knew we were in for a special treat, and again you more than educated and delighted us with your workshop. 131 people participated and it was perceived as a highly useful and interactive workshop. You made a strong impression on the participants, who were impressed with your knowledge. Many of the positive comments about your presentation included: clear and well paced, passionate and dynamic, good energy and inspiring, engaging informative and entertaining, very experienced and well researched, and 100% of the participants rating your delivery of your workshop as 'good to excellent'. Thank you for your professional work."

**Department of State and Regional Development**

"This is the second time we've had you speak and just like the first time a couple of years ago, I was glued to your every word. Thank you so much!!"

**Aristocrat Gaming**

"Our Event with Toni Fitzgerald was exceptional. The presentation was professional and the content validated by statistics. Her examples had measured outcomes. The subject was Reputation Marketing and many members are still talking about it today. Some have already implemented Toni's recommendations and one of our members stated he is amazed at the outcomes."

**Southern Highlands Chamber of Commerce and Industry**

"I can attest to Toni's professional manner and her genuine ability to add value to any business. When you meet Toni you immediately get, "This Lady knows her stuff!"

Having had a wonderfully eclectic background and career in media, both behind and in front of the camera or microphone, retail property marketing experience, being a highly regarded public relations practitioner and e-marketing and social media expert, enables Toni to engage with people from all walks of life. From the high end professional world right down to the 'mum and dad' retail business world, Toni is relatable and knowledgeable.

Take the time to call her up, meet her, you will not regret the investment you make in this time, neither will your business!"

**SP Jain School of Global Management**

"I am continually amazed by the calibre of people, the diverse backgrounds and contributions that make up the speakers at annual our conferences.

The other night was no exception with Toni Fitzgerald generously sharing her expertise and her stories. The information Toni shared was FANTASTIC and very POWERFUL! I was so inspired by what I learnt. Having just recently attended a \$1000 per ticket, World Summit, the essence of what I had learned over the 4 day event, Toni shared with us in an evening and therefore I can attest that what Toni discussed, really does work!"

**Michael Kurniawan**

**For Booking and Contact information:**

**www.ToniFitzgerald.com, Email: mail@tonifitzgerald.com**







# Brian Tracy

“ Whatever you ask, the answer is ‘YES!’ ”

Brian Tracy is Chairman and CEO of Brian Tracy International, a company specializing in the training and development of individuals and organizations. He is among the top speakers, trainers and seminar leaders in the world today.

Brian Tracy has consulted for more than 1,000 companies and addressed more than 5,000,000 people in 5,000 talks and seminars throughout the U.S., Canada and 69 other countries worldwide. As a keynote speaker and seminar leader, he addresses more than 250,000 people each year.

He has studied, researched, written and spoken for 30 years in the fields of economics, history, business, philosophy and psychology. He is the top selling author of 70 books that have been translated into 42 languages.

Brian has written and produced more than 500 audio and video learning programs, including the worldwide best seller, Psychology of Achievement, which has been translated into 28 languages.

He speaks to corporate and public audiences on the subject of Personal and Professional Development, including the executives and staff of many of America’s largest corporations. **His exciting talks and seminars on Leadership, Sales, Self-Esteem, Goals, Strategy, Creativity and Success Psychology bring about immediate changes and have long lasting results.** His “2-Day MBA” has seen business owners and companies transformed in a matter of hours.

Prior to founding his company, Brian Tracy International, Brian was the Chief Operating Officer of a \$265 million dollar development company. He has had successful careers in sales and marketing, investments, real estate development and syndication, import, distribution and management consulting. He has conducted high level consulting assignments with several billion-dollar corporations in strategic planning and organizational development.

He has traveled and worked in 107 countries on six continents, and speaks four languages. Brian is happily married and has four children. He is active both in the community and in national affairs and is the President of three companies headquartered in Solana Beach, California.

Brian is also the president of Business Growth Strategies, an internet based company that helps businesses of all sizes increase their sales figures and profitability by implementing the best practices of successful businesses worldwide.

## SPEAKING TOPICS

Here are a few topic titles

- High Performance Selling
- Perform at Your Best
- How the Best Leaders Lead
- Maximum Achievement
- Total Business Mastery

**For Booking and Contact information:**

[www.MotivationalSpeakersAustralia.com/Brian-Tracy](http://www.MotivationalSpeakersAustralia.com/Brian-Tracy)

